

Facilitating Slide

How should we reposition ourselves in the consulting landscape?

Area	Key Questions
Market Opportunity	Where are we missing the boat?
Skill Versus Scale	<ul style="list-style-type: none">•What do we do well?•What don't we do well?
Offensive Versus Defensive	<ul style="list-style-type: none">•Which is it?•Why?
Support Existing Business	<ul style="list-style-type: none">•What should the priority be?•What are the risks?
Grow Independent Business	<ul style="list-style-type: none">•What are the benefits?•What are the dangers?
Key Goals	<ul style="list-style-type: none">•What does success look like?•What keeps us awake at night?